

CONCRETE · PAVERS · MASONRY

September 29, 2011

Ivory J. Anderson, Jr.

Sr. Labor Relations Specialist

SDUSD-PSA Coordination Team

4860 Ruffner Street

San Diego, CA 92111-1522

Mr. Anderson,

This letter is in reference to the project CS-11-1014-57 "Sessions Elementary School" located at 2150 Beryl Street San Diego, CA 92109. Southwest Specialties of California, Inc. is currently contracted to install the PICP pavement at the student drop off/ pick up area by Summit Builders, Inc.

On September 22, 2011, I sent a letter to Valentine "Val" Macedo, Business Agent for Local 89, requesting a list of qualified, experienced personnel that would be available for dispatch from their hall. I wanted to review the list prior to the worker's dispatch to verify that each one had experience with projects this size and specifically PICP systems. The specification states not only the installer (Southwest Specialties) needs to have experience and capabilities to work on this project, but the individuals as well. As of today, I have not received any correspondence from Val, or any Local 89 representative.

Based on a non response from Local 89 for experienced manpower, I request a variance to the PSA, and ask that I be able to supply experienced manpower from alternate sources. I understand that they will still need to register with the local hall, and standard prevailing wage rules apply. Having an experienced crew who can meet the specification required, and who understands the complexities of PICP, will not only give SDUSD a better product, but also decrease our scheduled time to perform. Please respond at your earliest convenience.

Thank you in advance,

Todd VanBlankenstein, President

Southwest Specialties, Inc.



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September 21, 2011

Valentine "Val" Macedo

Laborer's Local 89

4161 Home Ave.

San Diego, CA 92105

Val, This letter is in reference to the project CS-11-1014-57 "Sessions Elementary School" located at 2150 Beryl Street San Diego, CA 92109. Southwest Specialties of California, Inc. is currently contracted to install the PICP pavement at the student drop off/ pick up area by Summit Builders, Inc.

On June 20, 2011 at the Pre-Job Conference, Southwest Specialties identified Local 89 as a source of labor for this project. It is our intent to work closely with you to meet our obligations of the PSA requirement of SDUSD. For the labor workforce, there is a qualification for experienced personnel that they can provide references and work history on similar projects (5 years experience and +10,000 SF PICP projects). Please provide names and experience of the potential employees available for dispatch.

Recently, we just completed a project for LAUSD which also had a PSA. It was our experience that we were provided laborers from the local hall which did not have the skill set requested. PICP is a specialty product that requires a unique skill set. This is mandatory in order to meet our contractual obligations to Summit Builders.

Thank you in advance-

Todd VanBlankenstein, President

Southwest Specialties, Inc.

Anderson Ivory

From: Todd VanBlankenstein <todd@swsnevada.com>

Sent: Thursday, September 29, 2011 2:20 PM

To: Anderson Ivory
Cc: Mark Reed
Subject: Kate Sessions ES

Subject:Kate Sessions ESAttachments:20110929141406946.pdf

Ivory, Please review and respond at your earliest convenience-



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